

RESUME CHECKLIST

☐ Heading titles highlight relevant skills or experiences.

□ Content and experience details are listed consistently, such as titles and dates.

□ Experiences are in reverse chronological order (Most recent experiences first).

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9" x 12" envelope and do not fold or staple

documents.

on for which you want to work. You may also position for which you are applying.
oth & Year Only) Dilities/Accomplishments in bullet ntry)
organization.
n the job description. ," "me," and "my" are not included.
vare programs, etc.). This will not be necessary mputer programming language or being certified ple should be omitted as these are subjective
Tips on Submitting □ Online to an Employer's Website: Submit your resume and cover letter carefully following their specific instructions. Online submission processes vary by employer. You may need to complete an online employment application. Other documents may be requested, such as transcripts, portfolio, writing samples and professional references. □ By Email: Provide a brief introductory email and also attach your cover letter and resume as labeled PDF files. □ By Mail: Print your resume and cover letter on white resume paper. Sign your cover letter, use a



Functional Skills and Action Verbs

Use an action verb rather than "duties included" or "responsible for."

Team Leadership

administered collaborated completed contracted coordinated developed devised directed distributed elected established evaluated expanded implemented initiated introduced led a team maintained managed organized patented planned planned events rated selected simplified started recommended regulated

Management

works with a team

Financial accounted for administered advised analyzed balanced booked budgeted compared compiled computed coordinated corresponded defined demonstrated financed implemented maintained proposed prepared purchased reconciled scheduled summarized

trained

Human Resources allocated

appointed commissioned designed developed evaluated hired installed instructed interviewed recruited supervised

Office/Equipment/

Inventory accepted catalogued contracted controlled coordinated developed executed expanded functioned improved increased inventoried maintained managed negotiated operated patented produced programmed saved sold

Technical/ Engineer

verified

achieved adjusted analyzed appraised assembled assigned assisted calculated calibrated compiled conducted conferred consulted converted coordinated designed developed

devised directed disassembled drafted drew

drew estimated evaluated examined fabricated formulated generated inspected

inspected installed interpreted introduced maintained measured modified observed

observed operated originated prepared programmed provided recommended

recommended recorded reviewed selected set up

sketched supervised tested

Customer Relations

advertised assisted greeted handled helped negotiated promoted persuaded responded served welcome

Communications

Written authored composed letter designed forms drafted edited prepared published revised Oral addressed conducted influenced instructed interpreted lectured presented

spoke to

taught

Performing attended participated performed presented scheduled selected supervised

trained

Human Relations

Interpersonal assessed conducted corresponded counseled demonstrated determined documented educated encouraged empowered examined explained followed-up implemented informed instructed interpreted interviewed monitored motivated negotiated observed provided recommended recruited taught translated tutored

Organizational
advocated conferred
consulted
facilitated
led
presented
referred
represented

Leadership (Office Held)

acted advised analyzed arranged assisted collected compiled conferred coordinated delegated designed developed directed disseminated evaluated explained maintained managed participated performed planned prepared presided promoted purchased recorded recruited represented reviewed revised scheduled selected sent supervised visited

Multicultural

welcomed

lived in #
cities, states,
countries
speak, read, or
write foreign
language
experienced work in
(name
country)
interpreted
observed
different
work
environments
translated

Basic Resume Tips:

- *Be neat and proofread carefully!
- *Be honest.
- *Keep it brief—for most college students, a one

page resume is appropriate.

*Use high-quality white or off-white paper.

Sample Resume CAYENNE PEPPER

Lafayette, Louisiana 337.482.1444 cayenne.pepper1@louisiana.edu Career Services

Conference Center Room 104 482.1444

career.louisiana.edu

OBJECTIVE

Seeking a challenging intern position in the marketing field utilizing strong communication, design and research

EDUCATION

University of Louisiana at Lafayette

Bachelor of Science in Business Administration, Marketing

May 2022 GPA: 3.2/4.0

- Relevant Courses: Sales Management, Marketing Research, Media Graphics, Public Speaking
- Honors/Awards: Dean's List (Fall 2020. Spring 2021

TIP: Listing coursework is helpful, especially if you do not have related experience.

EXPERIENCE

Sales Associate

JC Penney Department Store | Lafayette, Louisiana

- Promoted to Lead Sales Associate after three months of employment.
- Achieved Customer Satisfaction Award.
- Train new employees.
- Design displays to effectively market new clothing lines.
- Assigned to buyer for six weeks, including trip to New York market.

TIP: Describe your duties/responsibilities & what you accomplished using concise, powerful phrases, which begin with action verbs. Do not use personal pronouns and do not write in complete sentences.

October 2019 - Present

• Use effective communication skills and an emphasis on customer satisfaction to consistently meet department quotas.

Promotional Assistant

August 2018 - October 2019

Old Navy Department Store | Lafayette, Louisiana

- Interacted with hundreds of men, women and children while giving away promotional items for a statewide 4th of July promotional event.
- Worked cooperatively with a group of fifteen co-workers to plan and execute various activities for customers.
- Created appealing displays to promote items.
- Assessed effectiveness of displays and made changes when necessary.

Research Assistant Summers 2017 - 2018

Texas Medical Center | Houston, Texas

- Selected from 150 applications to participate in research project.
- Gathered and processed statistical data from numerous participants that was ultimately used in a nationwide survey.

ACTIVITIES

Pi Sigma Epsilon | Member

Delta Delta Sorority | *Member*

December 2019 - Present

August 2018 - Present

SKILLS

Microsoft Word, Excel, PowerPoint, Publisher

TIP: List activities which demonstrate skills & accomplishments relevant to the job. Emphasize leadership roles. Do not use abbreviations.



COVER LETTER CHECKLIST

What To Include:

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 □ The same contact information as your resume □ A consistent look □ Paragraph sections (i.e., salutation, opening, main body, closing) □ A length of about half a page □ Your key skills (customized to the job for which you're applying) □ Reason why you would be best for the position
What To Omit: Avoid "To Whom It May Concern," "My name is," "I am writing to express my interest in," "I'm probably not the best candidate, but," and "I am applying for the role of [title] at [Company]" Never reuse a cover letter Don't repeat your resume
Design Elements: Keep it short Keep it succinct Use one-inch margins Use numbers and metrics Avoid graphics Use an appropriate font style, size, and color Format appropriately Use a common document type Include white space Use boldface for emphasis
Spelling, Grammar, and Punctuation Use action words Pay attention to details Ensure a punctuation and capitalization is consistent and correct Employ a friendly but professional tone
Bonus Tips for an Outstanding Cover Letter Get to know the company's culture and make sure the tone of your letter reflects it Focus on your work experience rather than your education Use an active voice instead of a passive voice Show interest and enthusiasm about what you have to offer and what the company is doing Write like a real person and be yourself (not fake or too formal) Stay positive and focus on your strengths; don't apologize for not having the right experience

SAMPLE COVER LETTER/APPLICATION LETTER

123 Main Street Anytown, LA 70000

February 12, 2017

Ms. Jane Smith, HR Manager XYZ Company 789 University Street Anytown, LA 70000

Dear Ms. Smith:

TIP.

State why you are writing, what you are applying for and how you learned of the position. Grab the attention of the reader by providing information to show your interest.

I am applying for the Marketing Intern position that was recently advertised with the University of Louisiana at Lafayette Career Services. With my experience, academic background and career interests, I believe I would make an excellent addition to the marketing team and XYZ Company.

Your position requires skills in communication, research and teamwork. My strong communication and marketing skills have proved to be valuable assets at two major retail chains. As a Sales Associate with JC Penney Department Store, I achieved the Customer Satisfaction Award and was promoted to Lead Sales Associate after only three months of employment. This recognition is awarded to individuals with outstanding customer service and leadership skills, sales ability and teamwork efforts. At Old Navy Department Stores, I worked as part of a team of fifteen to plan and execute marketing strategies for promotional items. Additionally, you will find my research background at ABC Medical Center valuable in successfully completing marketing projects. The enclosed resume will describe my experience in greater detail.

It is evident from your website that XYZ Company is transforming the industry with global expansion and technological advancement. I am anxious to be a part of such an innovative team. I am confident that I can make an immediate contribution to the department and am willing and eager to learn additional skills that would benefit the company. Moreover, the internship will be a great learning experience, allowing me to apply my academic studies to a real-world work environment.

I would appreciate the opportunity to meet with you to discuss the possibility of joining XYZ's Marketing Department. In the meantime, please feel free to contact me at (337) 555-4444 for additional information. Thank you for your time and consideration.

Sincerely,

Cayenne Pepper

Enclosure: Resume

TIP:

Initiate follow-up and show appreciation. SIGN your letter. Note that you have enclosed resume.

TIP:
Refer to your
resume, drawing
attention to your
most relevant
experience(s) and
skills. Point out
achievements.
Show that you did
your homework
and stress your
interest in the job.